



Shiva Global Agro Industries Limited

Media Statement and Presentation

Quarter-4 and FY2021-22



SHIVA GLOBAL AGRO
INDUSTRIES LTD.

COMPANY HIGHLIGHTS

Shiva Global Agro Industries Limited is in existence since 1993. Over the span of 29 years it has established a strong customer base across almost all parts of Maharashtra and adjacent regions of Telangana and Karnataka.

Being prominent Single Super Sulphate (SSP) Manufacturer, it has gained dominant presence in SSP Manufacturing Companies within the region.

Trishul, Vardan & Shiva Gold are company's hallmark and are also well-known brands among the Farmers' Community in the region.

Over past 3 decades, the company has expanded its business through its subsidiaries Shrinivasa Agro Foods Private Limited, Nanded, Shiva-Parvati Poultry Feed Private Limited, Hingoli, both of which are solvent oil extraction units and the Mix fertilizer unit at Raibagh, Karnataka- Ghatprabha Fertilizers Limited.



SHIVA GLOBAL AGRO
INDUSTRIES LTD.

PERFORMANCE HIGHLIGHTS FOR THE FINANCIAL YEAR ENDED 31ST MARCH, 2022

- ◆ The operating environment during the year remained extremely challenging and was marked by heightened uncertainty and volatility due to the COVID pandemic and, unprecedented inflationary headwinds; geopolitical tensions towards the end of the year exacerbated the situation.
- ◆ In spite of significant disruptions during the year, the Company's consumer-centricity, agility in seizing market opportunities, focus on execution excellence harnessing learnings from previous waves and proactive strategic interventions enabled it to post robust growth in Revenues and Profits, surpassing pre-pandemic levels.



Highlights of Standalone Financial Results for the Quarter and Year ended 31st March, 2022

- Strong growth despite impact of the third wave of the pandemic; Q4 Gross Revenue up by 79.41% & EBITDA up by 247% as compared to Q4 of previous year.
- Board recommends 7.5% Dividend for the financial year 2022. (7.5% of Face Value of Rs.10 per share i.e. Rs. 0.75 per Share).
- During the financial year 2021-22, Company has managed to attain its Highest ever revenue from operations.
- PAT grew by more than 200.34% on Y-O-Y, driven by strong demand for Fertilizers especially First and Fourth Quarter



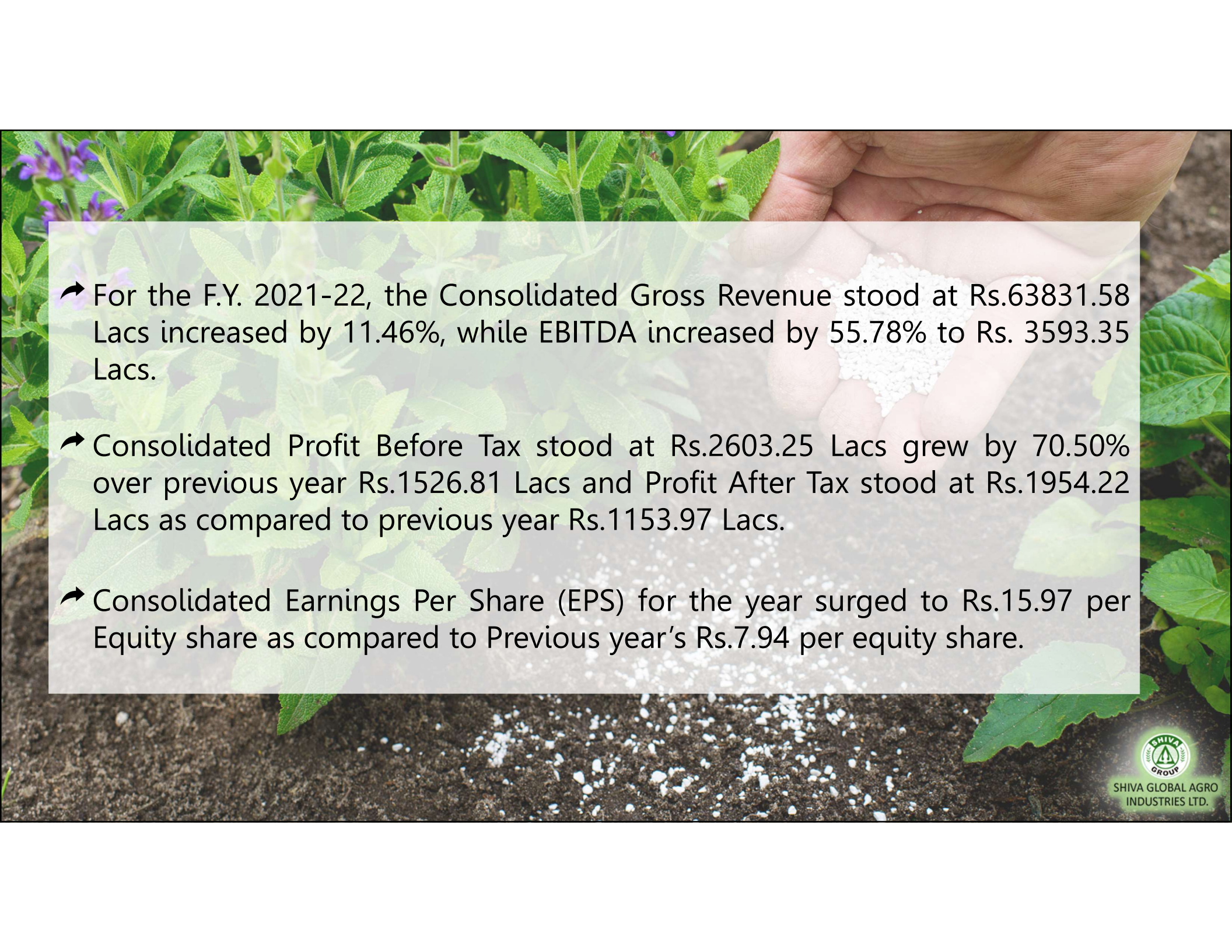
- ◆ Overall for FY 2021-22, Gross Revenue stood at Rs.20497.62 Lacs increased by 17.04%, while EBITDA increased by 164.51% to Rs. 2059.82 Lacs.
- ◆ Profit Before Tax at Rs. 1610.12 Lacs grew by 204.55% over previous year and Profit After Tax stood at Rs. 1210.76 Lacs (previous year Rs. 403.14 Lacs).
- ◆ Earnings Per Share for the year stood at Rs. 12.12 (previous year Rs. 4.03).
- ◆ The Directors of the Company are pleased to recommend a Dividend of Rs. 0.75 per Equity Share of Rs. 10 each for the financial year ended 31st March, 2022.
- ◆ Total cash outflow on account of Dividends will be Rs. 74.95 Lacs.



Highlights of Consolidated Financial Results for the Quarter and Year ended 31st March, 2022

- Gross Revenue from Operations up by 13.41% & EBITDA up by 41% as compared to Q4 of previous year.
- Y-O-Y consolidated EBITDA grew by 55.78% to Rs.3593.35 Lacs
- Profit After Tax (PAT) grew by 69.35% to Rs.1954.22 Lacs.
- Consolidated Earnings Per Share (EPS) Surged to Rs.15.97 per Share.



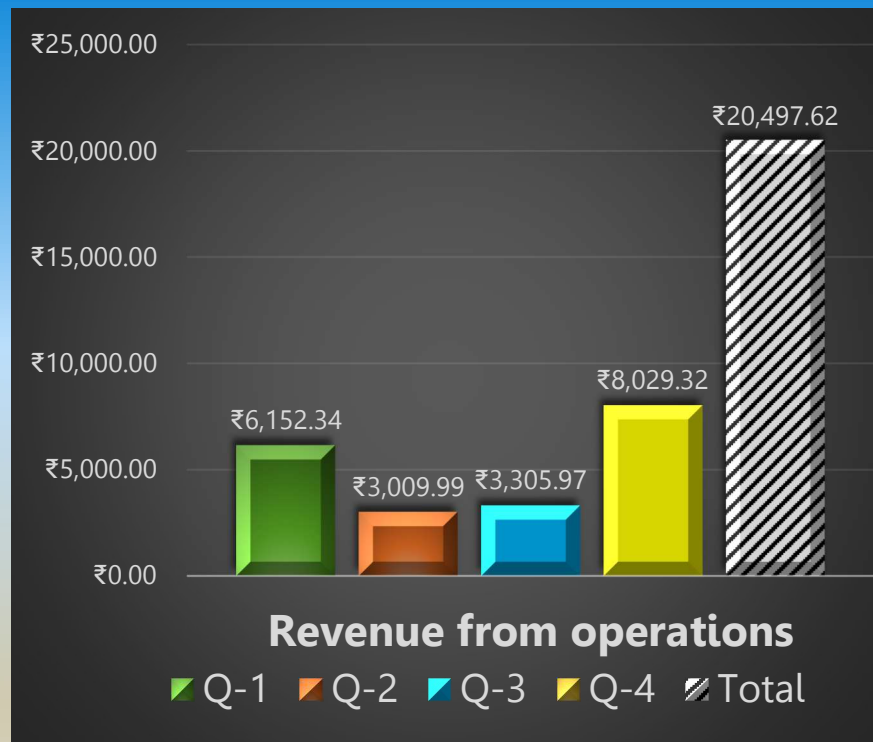
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- A background image showing a hand holding a small amount of white, granular fertilizer over a patch of green plants and dark soil. The fertilizer is being poured or held, with some granules visible on the soil surface.
- For the F.Y. 2021-22, the Consolidated Gross Revenue stood at Rs.63831.58 Lacs increased by 11.46%, while EBITDA increased by 55.78% to Rs. 3593.35 Lacs.
 - Consolidated Profit Before Tax stood at Rs.2603.25 Lacs grew by 70.50% over previous year Rs.1526.81 Lacs and Profit After Tax stood at Rs.1954.22 Lacs as compared to previous year Rs.1153.97 Lacs.
 - Consolidated Earnings Per Share (EPS) for the year surged to Rs.15.97 per Equity share as compared to Previous year's Rs.7.94 per equity share.



COMPARATIVES OF KEY FINANCIAL FIGURES

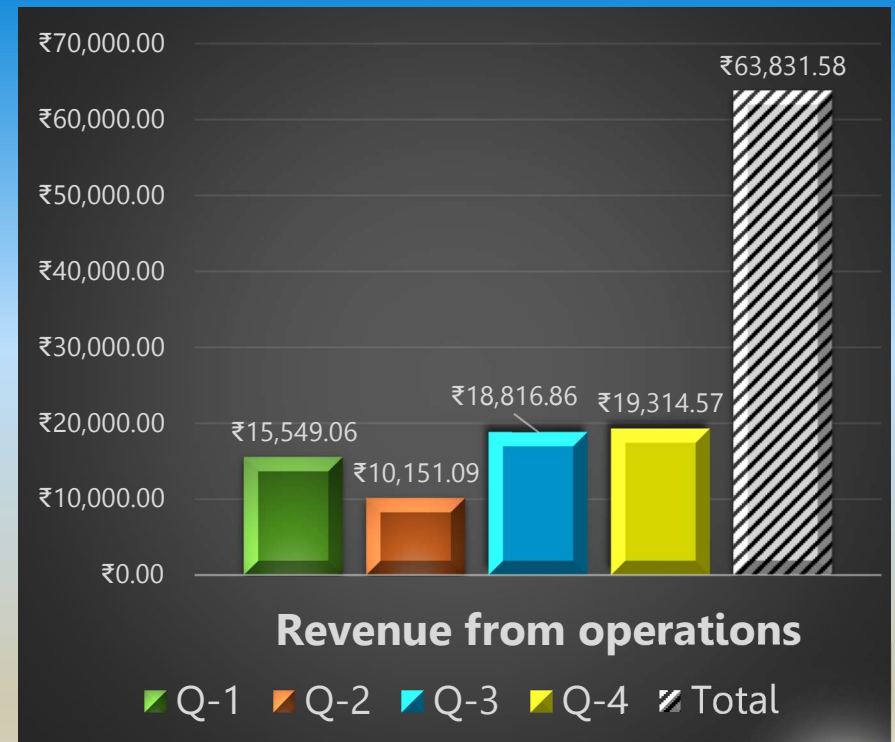
Standalone

Rs. In Lacs



Consolidated

Rs. In Lacs



SHIVA GLOBAL AGRO
INDUSTRIES LTD.

COMPARATIVES OF KEY FINANCIAL FIGURES

Standalone

Rs. In Lacs



Consolidated

Rs. In Lacs

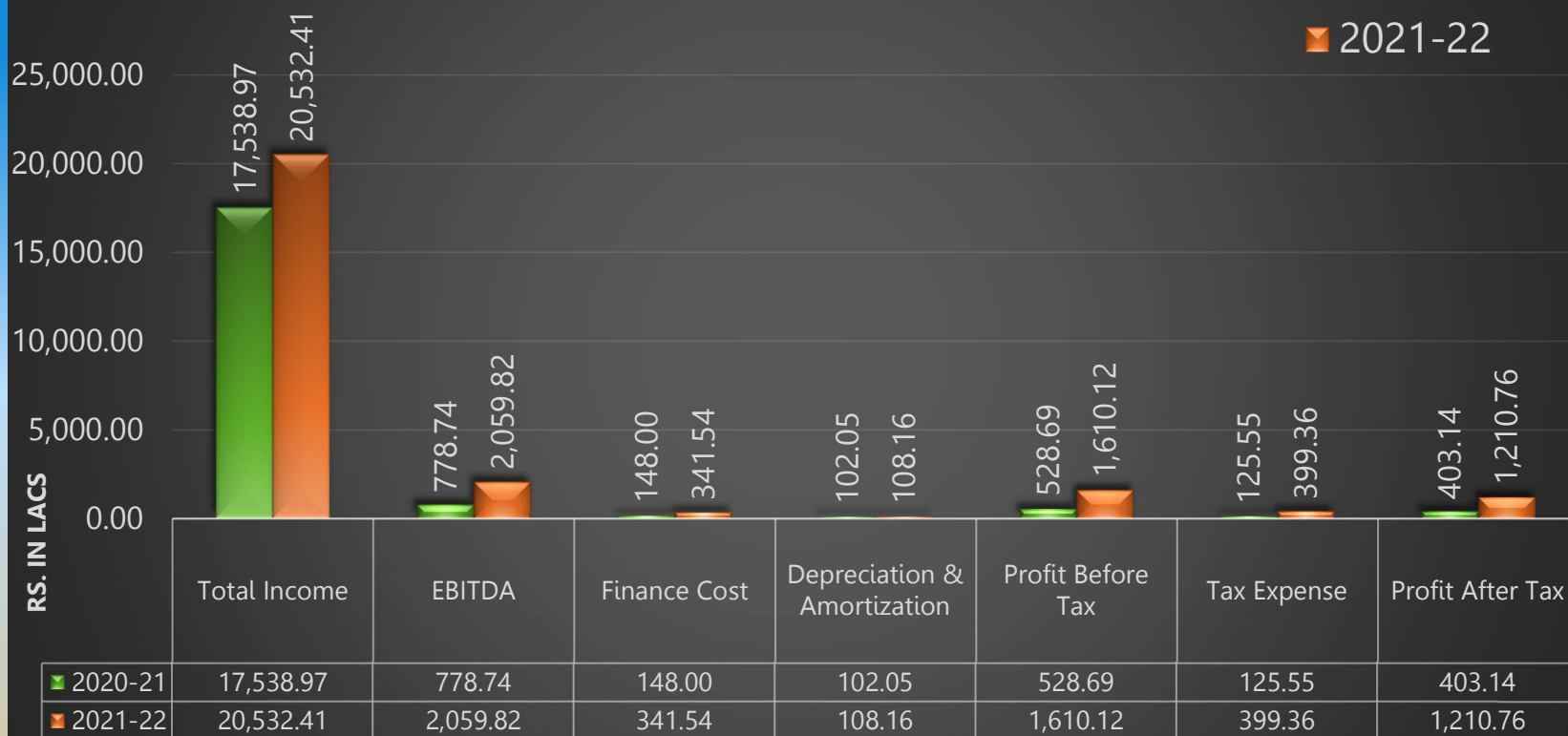


SHIVA GLOBAL AGRO
INDUSTRIES LTD.

Rs. In Lacs

2020-21

2021-22



STANDALONE

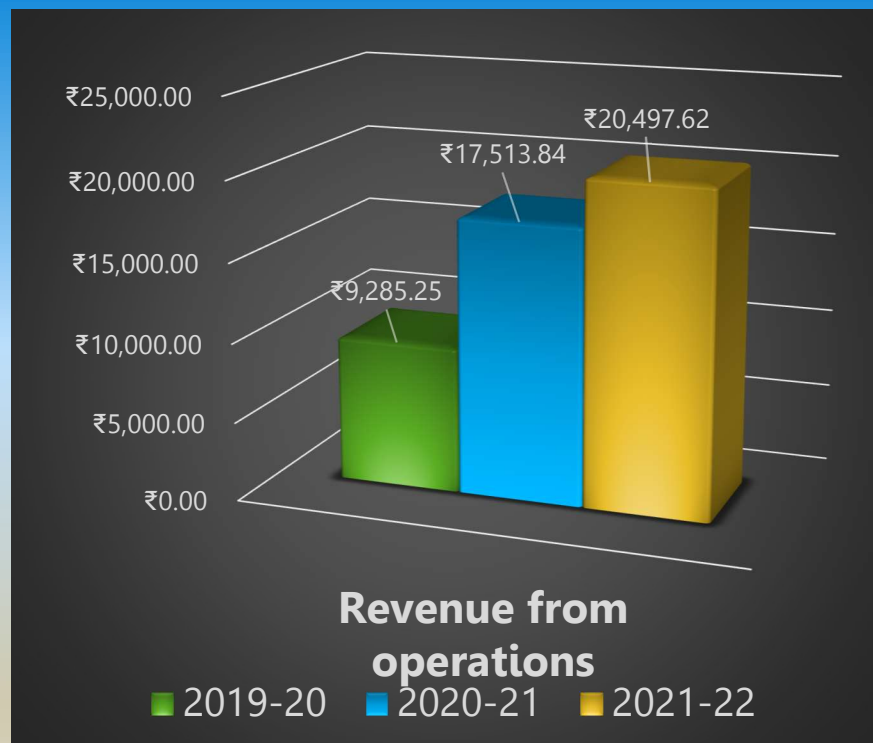


SHIVA GLOBAL AGRO
INDUSTRIES LTD.

COMPARATIVES OF KEY FINANCIAL FIGURES

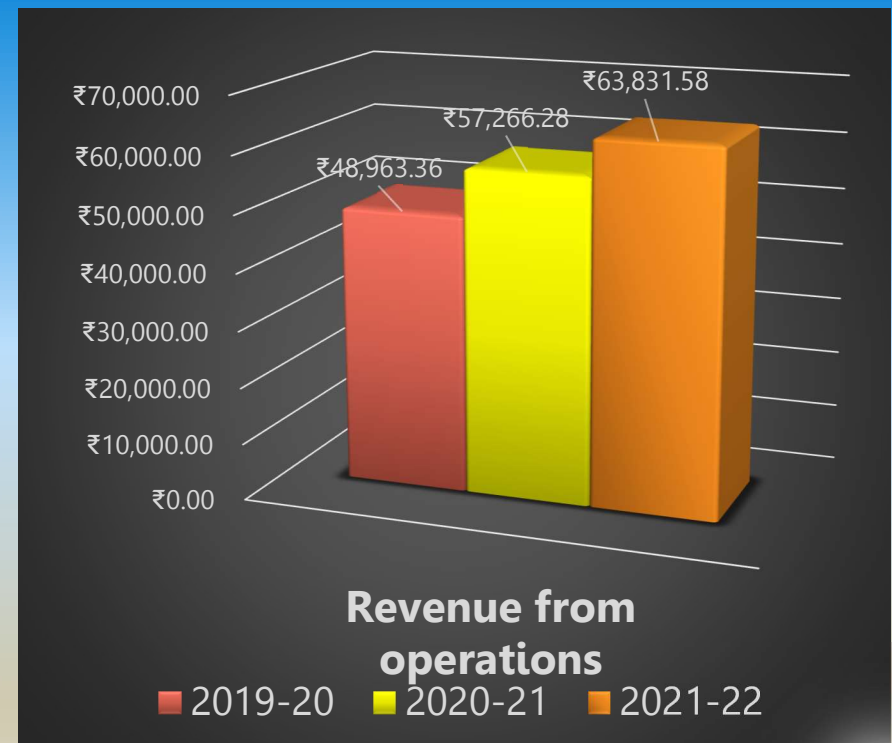
Standalone

Rs. In Lacs



Consolidated

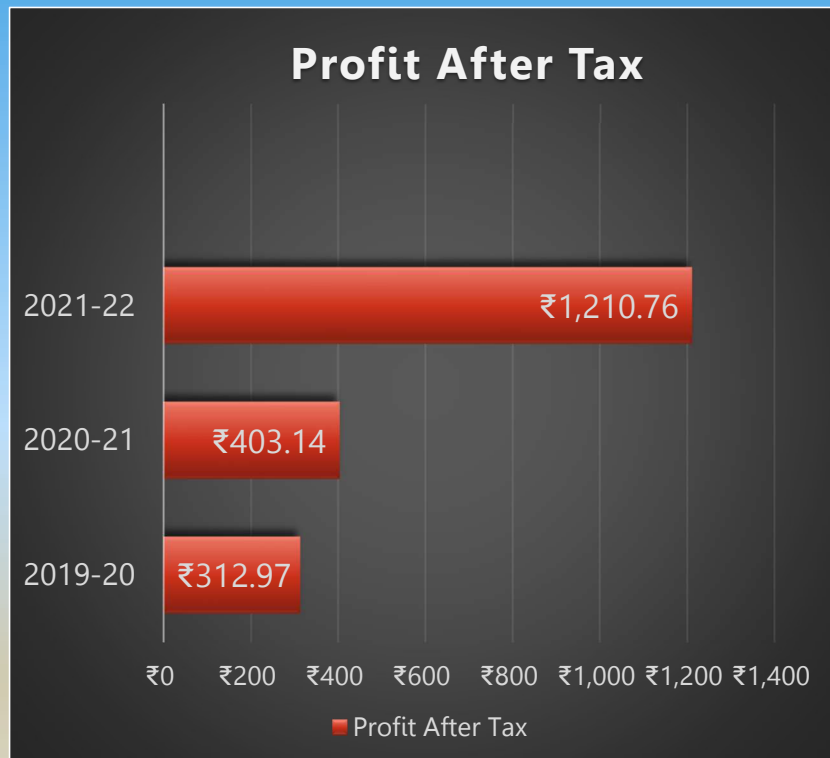
Rs. In Lacs



COMPAIRISON OF KEY FINANCIAL FIGURES

Standalone

Rs. In Lacs



Consolidated

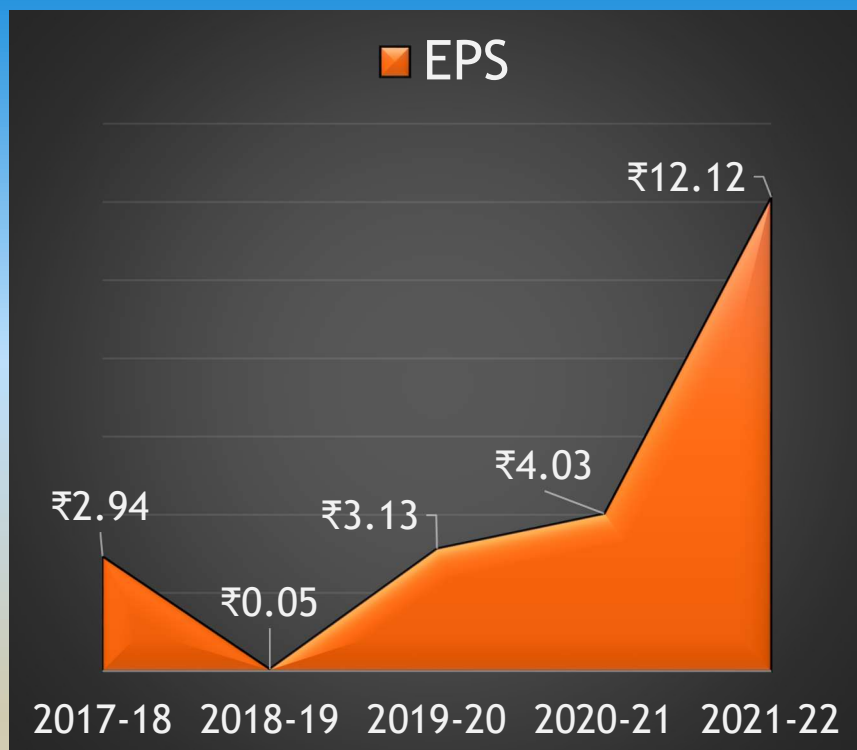
Rs. In Lacs



SHIVA GLOBAL AGRO
INDUSTRIES LTD.

COMPAIRISON OF KEY FINANCIAL FIGURES

Standalone



Consolidated





COMPANY'S CORE PRODUCTS



TRISHUL
SINGLE SUPER PHOSPHATE-
GRANULATED



TRISHUL
SINGLE SUPER PHOSPHATE-
POWDER



TRISHUL
SINGLE SUPER PHOSPHATE-
ZINCATED GRANULATED



TRISHUL
SINGLE SUPER PHOSPHATE-
ZINCATED POWDER



TRISHUL
SINGLE SUPER PHOSPHATE-
BORONATED GRANULATED



TRISHUL
SINGLE SUPER PHOSPHATE-
BORONATED POWDER



SHIVA GOLD
SINGLE SUPER PHOSPHATE-
ZINC+ BORON GRANULATED



TRISHUL
N:P:K - 18X18X10



NEWLY INTRODUCED PRODUCTS



GREEN GLOW
MAGNEISUM
SULPHATE



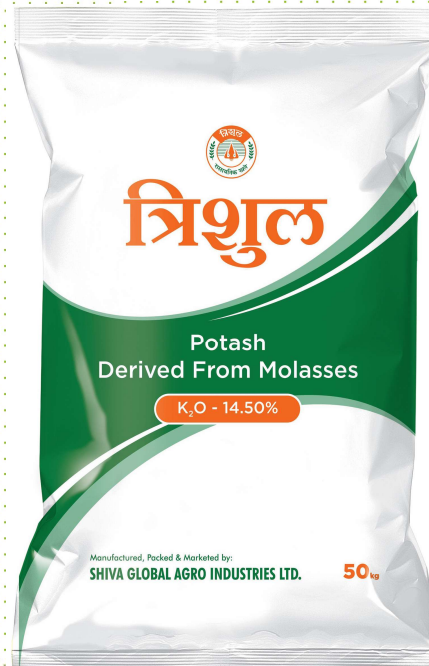
TRISHUL
NEEM



UPCOMING PRODUCTS



VIRAT
PHOSPHOGYSUM
GRANULES



TRISHUL P.D.M.
POTASSH DERRIVED
FROM MOLASES

Record Annual
Earnings
Crossing Rs.200
Crores

Highest Ever
EBITDA with
Rs.20.60
Crores

Production
Crossing Over
1 Lakh MT in a
year

Growing trend
in EPS

Incorporating
Innovation &
Technology

Experienced
Leadership
Team



SHIVA GLOBAL AGRO
INDUSTRIES LTD.

❖ AREAS IN FOCUS

We remain committed to empower the farmers by delivering value products with highest standards of quality thereby enhancing agricultural productivity & strengthening National food security.

Looking ahead to accelerate and strengthen further, the supply chain & distribution network across the region.

Constant focus on Operational Excellence, Innovation & Cost Reduction, Digital Transformation and positively working towards organization's growth to deliver value to our stake holders.





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THANK YOU

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